

Proforma - B**Clarification on Pre-bid Meeting**

Tender ID- MSWC/BD & QC/Cont. HR/01/2024 Date:- 12.03.2024

Points raised by the Participant Bidders and Clarification thereof in th Pre-bid Meeting dtd.20.03.2024

Sr. No.	Reference Clause Number in tender	Reference Clause	Clarification sought by Applicant	Clarification by MSWC
1	2.21	The delay due to Pandemic situation will be considered only on approval of Corporation. But, the Bidder should ensure that there will be no shortage of staff deployed and replacement of the contractual employees will be done immediately by the contractor without any delay.	Kindly allow 7 days period for arrangement of replacement manpower.	Tender condition prevails.
2	3.2.6	The offer must be given in Indian Rupees only. The price will remain fixed for the period of the contract and no changes for any reason whatsoever will be allowed. The bidder shall bear all the costs associated with the preparation and submission of its bid, and MSWC will in no case be responsible or liable for these costs, regardless of conduct or outcome of bidding process.	We understand that the price bid is a percentage bid of the service charge and this will remain fixed for the period of the contract. But kindly clarify the scenario in case of increase/decrease in the structure of the salaries due to changes in the law.	Tender condition prevails.
3	3.2.9	Earnest Money Deposit of Rs.100 Lakhs has to be paid online through e-tendering portal EMD in any other form like Cash or Cheque or F.D.R or D.D will not be accepted. Any type of Exemption for EMD & SD is not applicable to any type of agency. Every Bidder has to pay EMD online.	Kindly allow EMD in the form of Bank Guarantee also.	Tender condition prevails.
4	3.2.9	Rs. 150 Lakhs (to be deposited by the successful bidder) to be deposited through D.D./ RTGS	Kindly allow Security Deposit (SD) in the form of Bank Guarantee also.(instead of DD/RTGS)	Tender condition prevails.
5	3.5.1	The Bidders shall be a legal entity. Either in the form of Public Limited Company, Private Limited Company, registered under Company Act, 1956/2013 or registered partnership firm or registered Proprietary firm . Bidder has to furnish registration of ROC/registration certificate issued by registrar of firms.	Requesting here not to allow Proprietary Firm.	Tender condition prevails.

Sr. No.	Reference Clause Number in tender	Reference Clause	Clarification sought by Applicant	Clarification by MSWC
6	3.5.4	Bidder should have experience of providing Manpower of similar nature i.e. Technical, Skilled, Semi-skilled and Unskilled to Central Govt. or State Govt departments/ Central Govt or State Govt undertakings/ PSUs/Union territories/Urban Local Bodies of minimum of 800 employees consisting of atleast 6 categories (categories mentioned in Annexure-I) of required Manpower, covering atleast 150 locations of MSWC, in single Work Order in one financial year of last three financial years ie. 2020-21,2021-22,2022- 23. Total completed value for such single work in one financial year should not be less than 28 Cr.	<p>(1) We request your good of to make changes as following: Bidder should have experience of providing Manpower of similar nature i.e. Technical, Skilled, Semi-skilled and Unskilled to Central Govt. or State Govt departments/ Central Govt or State Govt undertakings/ PSUs/Union territories/Urban Local Bodies of minimum of 500 employees consisting of atleast 6 categories (categories mentioned in Annexure-I) of required Manpower, covering atleast 3 Regions of MSWC, in single Work Order in one financial year of last three financial years i.e. 2020-21,2021-22,2022-23. Total completed value for such single work in one financial year should not be less than 10 Cr.</p> <p>(2) We would like to mention that the eligibility criteria stipulated in the RFP is so stringent that the existing service providers also do not qualify for the same. After the bare perusal of the RFP it is seen that the scope of work has not increased to the extent that such stringent experience has been formulated. Moreover, the current eligibility criteria seek for experience of compulsorily providing Technical manpower Hence, we kindly request the department to consider the above mentioned concerns and reduce the experience criteria suitably so as to allow the experienced and competent bidders like us to qualify and bid for the said RFP. which is again not the scope of current RFP nor was the scope in the ongoing work.</p> <p>(3) Please clarify whether: 1. Experience of all categories (i.e. technical, skilled, semi-skilled and unskilled) in a single work order is mandatory? 2. Experience of categories with different nomenclature will be considered?</p> <p>(4) We are ready to accept manpower 800 and 150 locations, but locations in all Maharashtra is not accepted because every Institute have different geographical locations and area of jurisdiction.</p>	Bidder should have experience of providing Manpower of similar nature i.e. Technical, Skilled, Semi-skilled and Unskilled to Central Govt. or State Govt departments/ Central Govt or State Govt undertakings/ PSUs/Union territories/Urban Local Bodies of minimum of 800 employees consisting of atleast 6 categories (categories mentioned in Annexure-I) of required Manpower, covering atleast 150 locations of MSWC (where MSWC centers are located), in single Work Order in one financial year of last three financial years ie. 2020-21,2021-22,2022- 23. Total completed value for such single work in one financial year should not be less than 28 Cr.

Sr. No.	Reference Clause Number in tender	Reference Clause	Clarification sought by Applicant	Clarification by MSWC
7	3.5.5	The Minimum average annual turnover of the Bidder for the last three financial years i.e. 2020- 21.,2021-22,2022-23 should not be less than 50.00 (Fifty) crores. Bidder has to submit sufficient proof in the form of audited financial statement and chartered accountant certificate certifying the turnover for last three years with ITR copy should be submitted to the respective authority before due date	As per CVC guidelines any company should provide minimum 80% single work order of yearly work, 50% to work order of yearly work or 40% of 3 work order of yearly work" Here you have considered value of 3 years, which is against of CVC guidelines	Tender condition prevails.
8	3.5.13	Bidder should submit copy of Registration/policy for gratuity taken from LIC" or any other prescribed insurance as per payment of gratuity Act,1972.	Gratuity is applicable for minimum 5- year service our tender is for 3 years so Gratuity is not applicable" Gratuity is employee contribution it cannot be eligible criteria for the tender	Tender condition prevails.
9	6.14.1	Successful bidder shall deposit an amount of Rs.1.50 crores as Security Deposit (interest free) by the way of Demand Draft drawn on any nationalized bank in favour of "Maharashtra State Warehousing Corporation" payable at Pune.	Kindly allow Security Deposit (SD) in the form of Bank Guarantee also.	Tender condition prevails.
10	ANNEXURE XI 3.3	The Corporation shall pay to the party for the services rendered in accordance with the agreement every month in arrears after the party submits the bills as required in complete form.	The said clause is not clear. Kindly clarify the same.	Tender Clause ANNEXURE XI 3.3 is self explanatory
11	ANNEXURE XI	We hereby also declare that we are not debarred/ blacklisted/ found ineligible/ banned for any reason whatsoever in the past as well as in present by Central/ State Govt/ PSUs/Central or State Govt Undertakings.	Kindly ask the same as on date of submission of bid. Kindly modify the same as, 'We hereby also declare that we are not debarred/ blacklisted/ found ineligible/ banned for any reason whatsoever by Central/ State Govt./ PSUs/Central or State Govt Undertakings as on date of submission of the bid'.	We hereby also declare that we are not debarred/ blacklisted/ found ineligible/ banned for any reason whatsoever from last seven years i.e. since January-2016 by Central/ State Govt/ PSUs/Central or State Govt Undertakings.
